

Company Name → LANDSCAPERS	Elite Landscape Services	Green Acres	Bur Oak	Sarasota	Best Gardens	Del's Family Landscaping
MOWING:	Weekly mowing (2.5" in spring, 3.5" in summer). Patterns changed where possible. Clippings recycled where possible. All clippings cleaned of sidewalks and parking areas.	Weekly mowing so turf is maintained at 2.5" to 3.5". Grass clippings recycled and removed. Turf mowed at 45 degree angles to the building. Pattern to alternate each mowing. Mower blades sharpened before each use.	Mowing (2"-3"), frequently enough so that no more than 1/3 of the blade is removed per cutting. Clippings recycled where possible. Blades shall be sharp.	Weekly mowing, clippings blown from sidewalks, driveways, and paved surfaces.	Weekly mowing, blowing of clippings from all surfaces, maintenance of turf health and appearance.	Weekly mowing (2"-3")
TRIMMING:	Line trimming around buildings, trees, and flowerbeds. Sidewalks edged.	Hand and power trimming around buildings, obstructions, and curbs. Power edging of sidewalks once/month. Hand edging of plant beds and tree circles.	Trimming around trees, shrubs, buildings (NOT where siding meets turf), and curbs. Turf next to walks edged monthly.	Trimming around buildings, fences, signs, and landscaping features.	Trimming around buildings, fences, signs, and landscaping features.	Trimming around trees, shrubs, edging areas, etc. Trimming of bushes and pine trees
SPRING CLEANUP:	Spot rake and pick up debris from turf and flowerbeds. Redefine flowerbed edges and trees.	Pruning/shaping of all plant material. Initial granular fertilization of turf with spring fertilizer and crabgrass preventative. Application of granular pre-emergent herbicide in all beds and tree circles. Establishment or re-defining of beds and tree circles, removal of all winter debris and weeds.	General spring clean up to remove debris that has accumulated over winter.	Removal of winter debris, branches, and accumulated leaves.	Removal of winter debris, clearing of turf areas, beds, sidewalks, and common areas. First mowing of the season. Bed edging.	Clean up all leaves and debris. Trim bushes, pull weeds, edge beds and sidewalks
SHRUB/FLORAL/EVERGREEN BEDS:	Weed control applied as needed throughout season. Shrubs/Evergreens groomed and pruned twice through season.	All plant material pruned when appropriate for the specific plant type to encourage prolonged health and vigor. All unmulched beds and circles will be sprayed June through August.	Cultivation, hand weeding, and herbicide use as needed. All beds edged/fertilized twice per season. Turf next to beds edged twice per season.	Bed edging as needed, hedge trimming (twice), shrubs and trees trimmed as needed (unless planted by homeowners)	Trimming of shrubs and bushes as needed. Weed control in beds. Minor pruning (non-tree work)	Edged as needed throughout season
FERTILIZING:	once in spring, once in fall with nitrogen fertilizer. Turf areas sprayed with herbicide once in early summer and once in early fall.	Turf fertilization and weed control will be performed 3 times: April (pre-emergent for crabgrass control), May/June (broadleaf weed control), and September (general fertilization)	3 rounds of fertilizing: April (granular slow release nitrogen fertilizer, pre-emergent crabgrass inhibitor, and liquid broadleaf weed control), June/July (granular slow release nitrogen fertilizer and spot treatment of broadleaf weed control), and September/October (granular slow release nitrogen fertilizer, spot treatment of broadleaf weed control).	3 turf treatments coordinated through a licensed applicator.	None mentioned.	not mentioned, not included
FALL CLEANUP:	Clean up leaves and cut down perennials once in November	Performed in November. Mowing up to 2 times, clean up all leaves and fall debris.	Leaves removed from all turf	Up to 4 leaf removal visits, and a final season cleanup after leaf drop.	Leaf removal, final mowing, grounds prep for winter, disposal of debris off site.	Clean up leaves and waste.
MULCH:	Not included.	Not included.	Not included	Not included	Not included	Not included (\$3600)
TREES/EVERGREENS:		Pruned when appropriate for the species. Hand edging when needed.	Pruned when needed. Edged twice per season	Pruned and edged as needed (unless planted by homeowner)	nothing mentioned	trimming as needed
Optional Services for extra cost:	None specifically listed.	Landscape construction, root feeding, deep root watering, de-thatching, core aeration, and rototilling	Removal of trees, repairs to turf/shrub/trees from damage not caused by Bur Oak. Watering of plants/shrubs, pesticide application, pruning of trees with trunks larger than 4" or over 10 ft tall, insect/disease problems.	Most other services available for additional cost.	None specifically listed, but stated they are open to adding/removing services.	None specifically listed
WINTER						
How many pushes included?	8 pushes	Unlimited	10 pushes	12 pushes	Unlimited	Unlimited
If we go over push limit?	\$1675 per push	no limit	Price given at time of service	\$1200 per push	no limit	no limit
Winter Service Trigger	1"	2"	2"	2"	2"	2"
Areas Plowed:	driveways, roads	Roads and Driveways (if they are open and accessible at the time of plowing)	Driveways and parking spots (if they are open and accessible at the time of plowing)	Drives and common areas (roads/guest spots)	Roads and parking areas	Driveways and Roads
Areas Shoveled:	sidewalks, in front of garages	Sidewalks/Stoops	In front of garage doors and sidewalks and in front of mailboxes	Sidewalks, Stoops, in front of mailboxes	sidewalks and pedestrian pathways	Sidewalks, in front of mailboxes, curbs, stoops
Salt included?	YES	YES	NO \$225/ton	NO Roads are \$650 per application. Sidewalks are \$350 per application.	YES	YES
Areas salted:	contract didn't specify	Roads	HOA chooses at extra cost	HOA chooses at extra cost	HOA chooses	Roads and Sidewalks only
When does plowing start?	After snow stops falling	After snow stops falling	After snow stops falling	When snow accumulation reaches 2", even if it's still snowing	When snow accumulation reaches 2", even if snow is still falling	After snow stops falling
10" or more of snow in 24 hrs?	Blizzard scenario, a cost will be given at that time.	Included	Counts as 2 plows.	Extra Cost given a time of service	Included	Blizzard event starts at 8" and will be an extra cost.
If more than 2" falls cumulative over multiple events, will they plow? Cost extra?	No answer given.	They will come at an extra cost	They will come at an extra cost	They will come and count it as 1 push	no answer given	No answer given
Extra cost for more than 3" of snow?	YES. 4-5" : \$2100, 6-10" : \$2250	NO	Additional cost after 10" of snow	Only after the 12 pushes are used.	NO	front and back yards
Where will they place snow?	No answer given.	Front and Back Yards	Front Yards	Between Units	NO	NO
Equipment stored on site?	No answer given.	YES	YES	NO	none	none
Estimated extra cost for salt	none	none	5-10,000	3-5,000	not specified	monthly
Billing Cycle	monthly	monthly	monthly	quarterly	monthly	monthly
TOTALS						
Price for Spring Clean Up	Included	\$3,150.00	Included	\$3,000.00	\$3,575.00	\$3,575.00
Price for fall cleanup	Included	Included	Included	\$6,000.00	\$2,900.00	\$6,800.00
Price for Bed Maintenance and Interlining	Included	Included	Included	\$8,200.00	\$3,600.00	\$4,875.00
Price for fertilizer	Included	Included	Included	\$1,800.00	not included	not included
Price for lawn maintenance	Included	\$27,000.00	Included	\$30,000.00	\$51,904.00	\$41,850.00
WINTER PRICE	\$15,600.00	\$28,000.00	\$25,200.00	\$16,000.00	\$34,500.00	\$39,975.00
LANDSCAPE PRICE	\$34,100.00	\$30,150.00	\$33,868.80	\$48,000.00	\$58,404.00	\$56,700.00
CONTRACT TOTAL	\$48,700.00	\$88,150.00	\$99,068.80	\$65,000.00	\$92,904.00	\$96,875.00
Possible additional costs:	\$5,000 depending on snow season	\$5-7,000 depending on extras	\$5-10,000 depending on snow season	\$5,000 depending on salt use	\$5,000 depending on extras	\$5-7,000 depending on extras

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LANDSCAPING						
Spring Clean Up included?	X	X		X	X	
Weekly lawn mowing	X	X	X	X	X	X
Bed Maintenance Included?		X	X	X	X	
Fall Clean Up included?		X	X		X	
Fertilizer included?		X	X	X	X	
Plant/Bush/Tree Trimming included?		X	X	X	X	
Can we add needs as they arise?		NO	YES	YES	YES	NO
Mulch Included		NO	NO	NO	NO	NO
WINTER						
Winter Service all inclusive?	X		X			X
Winter Service per push?	unlimited	8 pushes incl.	unlimited	10 pushes incl.	20 pushes incl.	unlimited
Winter Service Trigger	2"	1"	2"	2"	2"	2"
Areas Plowed:	Roads and Driveways	Driveways, Roads	Roads and Driveways	Driveways and parking spots (if they are open and accessible at time of plowing)	Drives and common areas	Driveways, Roads, Sidewalks
Areas Shoveled:	Sidewalks	In front of garage doors and sidewalks	Sidewalks	In front of garage doors and sidewalks (shoveling stops when temp below freezing)	Sidewalks and Stoops	Mailbox areas, curbs, front door areas
Salt included?	?	YES	YES	NO	NO	YES
Areas salted:	?	Roads	Roads			Roadways and Sidewalks
Snow Staking Markers Used?	?	?	YES	NO	?	?
When does plowing start?	After snow stops	After snow stops	After snow stops	After snow stops	After snow stops	After snow stops
10" or more of snow in 24 hrs?	Extra Cost	Extra Cost will be given	included	Counts as 2 plows.	Extra Cost	Counts as 2 plows
Equipment stored on site?	?	?	YES	YES	?	?
TOTALS						
Proposed price for Spring Clean Up			\$3,150.00			\$3,575.00
Winter Price	\$34,500.00	\$15,600.00	\$32,000.00	\$25,200.00		\$39,975.00
Proposed annual price for fall cleanup	\$2,900.00					\$6,600.00
Proposed annual price for Bed Maintenance and trimming	\$3,600.00					\$4,675.00
Proposed annual price for mowing	\$51,904.00	\$34,100.00	\$27,000.00	\$33,868.80		\$41,850.00
Proposed Annual Price TOTAL	\$92,904.00	\$49,700.00	\$62,150.00	\$59,068.80	\$98,000.00	\$96,675.00